

# Brown-Forman Beverage Company

April 16, 1992

Ms. Janice Lee Britt  
Supervisor  
Manufacturers, Importers & Wholesalers Division  
Washington State Liquor Control Board  
1025 East Union Avenue  
Olympia, WA 98504-2531

Dear Ms. Britt:

Enclosed please find a copy of our Wine Supplier Price Schedule to be effective May 1, 1992. Along with the Price Schedule we are submitting a list of our Washington Wholesalers. The price schedule reflects our special Korbel Brut shrinked-wrapped package containing 480 bottles. This package is available in the 750 ml size at a price of \$2,612.00.

We request permission to use the code number currently on file with your office.

We look forward to your favorable approval.

Sincerely,

BROWN-FORMAN BEVERAGE COMPANY, Division of  
BROWN-FORMAN CORPORATION

*Elaine H. Brewer*  
Elaine H. Brewer  
Pricing Administrator

Enclosures

cc: Empire Beverage  
Jennings Corporation  
P & S Wine Company  
Yakima County Beverage

480 bottles =  
40 cases  
= \$65.30/case

avg price = \$75.32/case

price per bottle:

s.w. \$5.44

P.O.B

avg \$6.275

**DISAPPROVED**  
APR 22 1992  
WASH. STATE LIQUOR CONTROL BD.  
Enforcement Division

*Quantity discount  
prohibited  
WAC 44-241-200(6)  
(m)*

<b>DEFENDANT'S EXHIBIT</b>	
CASE NO.	C04-0360P
EXHIBIT NO.	512

Resp to Costco RFP  
1464

TX512-001

